

Equity Release & Later Life Lending Introducer enquiry form

EREnquiries@positivelending.co.uk 01202 850830

Introducer details						
Applicant reference:						
Contact name:						
Company name:						
Company address:						
Company postcode:						
Email address:						
Telephone number:						
Regulatory status:	☐ Directly Authorised ☐ Appointed Rep ☐ Commercial Broker					
Your permissions:	☐ Independent ☐ Firsts only ☐ Credit Broker					
Network or club:	(if applicable)					
Network FCA number:	(if applicable)					
Individual FCA number:						
Have you met with your client face to	face? Yes No					
Fees And Advice						
Is this application a regulated mort	gage contract? Yes No					
Who is advising the client? Interme	ediary (you) Positive Lending					
Do you wish to add these fees to th	e loan? Telegraphic transfer fee 🔃 Lender fee 🗌 Packager fee 🗌					
Are you charging the client a fee? Yes No If yes, how much? £						
If yes, when are you charging the client	? Upfront On application On offer On completion Add to loan					
If yes, how much is refundable? £	If yes, when is it refundable?					
Customer Vulnerability						
Are you aware of any additional vul	nerabilities that your client may have? Yes 🔲 No 🗌					

If you answer yes to this question, please provide further information on the Additional Details Page.

Loan details						
How much would your client like to borrow: £						
What is the purpose of the loan?						
Is the loan for property purchase or refinance? Purchase Refinance						
Client home addı	ress details					
Living arrangemen	its: Homeowner 🔃 Tenant 🗌 L	iving v	vith parents Housing Association Council			
Address and postcode:						
Date moved into the	his address: Month:	Year:				
If less than three y	ears, previous address and pos	tcode:				
Date moved into the	his address: Month:	Year:				
Dependants:	Name: Name: Name: Name:	Age: Age: Age: Age:				
Anyone else living in the property?						
Security property	/ details					
If different from th	e home address, security addre	ss and	l postcode:			
On a shared owne	rship scheme? Yes 🗌 No 🗌		Property ever council owned? Yes No			
Current property v	value: £		Date of purchase:			
Purchase price: £			Property type (detached, flat, etc.):			
Property has anne	x? Yes 🗌 No 🗌		If it is a flat, number of storeys in the block:			
Number of bedroo	oms:		If it is a flat, which storey is the flat situated:			
Number of recepti	on rooms:		EPC Rating:			
Construction type,	for example "Brick and tile":					
Tenure: Freehold	Leasehold If leasehold,	years	remaining on lease: Years			
If leasehold, Freeh	older details: Private company		Housing Association Council			
Does the client or	any member of the client's fami	ly live,	or intend to live, in the property: Yes 🗌 No 🗌			
Ground Rent (Year	rly): £		Close to an electricity pylon? Yes No			
Service Charge (Ye	arly): £		Property ever been flooded? Yes \(\square\) No \(\square\)			
Solar panels? Yes	No No		In a flood risk zone? Yes No No			
Spray foam insulat	ion? Yes No No					

Applicant(s) personal details						
Applicant 1:	Applicant 2:					
Title:	Title:					
First name:	First name:					
Middle name(s):	Middle name(s):					
Surname:	Surname:					
Previous name(s):	Previous name(s):					
Primary telephone:	Primary telephone:					
Email:	Email:					
Date of birth:	Date of birth:					
Marital status:	Marital status:					
Nationality:	Nationality:					
Country of birth:	Country of birth:					
Right to reside in the UK? Yes No	Right to reside in the UK? Yes No					
Any criminal convictions? Yes No	Any criminal convictions? Yes No					
Employment details						
Occupation:	Occupation:					
Employer name:	Employer name:					
Employed Self-employed Retired Unemployed	Employed Self-employed Retired Unemployed					
Self-emp: Ltd Co Partnership Sole trader	Self-emp: Ltd Co Partnership Sole trader					
Time in job: Year(s)	Time in job: Year(s)					
In probation period? Yes No No	In probation period? Yes No					
Employed salary: £	Employed salary: £					
Bonus/overtime/commission: £	Bonus/overtime/commission: £					
Any additional income received: £	Any additional income received: £					
Nature of additional income? eg. dividends, investment property, pension, etc.	Nature of additional income? eg. dividends, investment property, pension, etc.					
Monthly take home pay: £	Monthly take home pay: £					
Self-emp, last year's figures: £	Self-emp, last year's figures: £					
	Seir-emp, last year's figures: ±					

Employment details	
Applicant 1:	Applicant 2:
Planned retirement age:	Planned retirement age:
National Insurance no:	National Insurance no:
Tax code:	Tax code:
Any expected changes to client's income or circumstances? Yes No	Any expected changes to client's income or circumstances? Yes No
If yes, details:	If yes, details:
Client mortgage details	
Current mortgage lender:	Mortgage account number:
Total balance outstanding: £	Monthly repayment: £
Term remaining on mortgage: Year(s)	Interest rate: %
Repayment type: eg. repayment, interest only:	
Mortgage rate type: eg. fixed rate, variable rate:	
Has client made all mortgage payments in full over	r the last 12 months? Yes No No
Does client have any other loans or charges secure	ed against the property? Yes 🗌 No 🗌
Adverse credit	
County Court Judgements (CCJs): Yes No	Defaults? Yes No
Debt Management Plans? Yes No	Bankruptcy/IVA? Yes No
Client monthly expenditure	
Buildings & contents insurance: £	Ground rent/service charge: £
Maintenance/child support: £	Council tax: £
Gas/electricity/fuel: £	Water charges: £
Shopping including food, drinks & tobacco: £	Transport including fares, petrol, maintenance, tax & insurance: £
School related expenses: £	Communications: phones, internet & TV: £
Clothing & footwear: £	Entertainment & recreation: £
Pension contributions: £	Life assurance/critical illness cover: £
Household good/services: £	Memberships/club subscriptions: £
Savings/investments: £	Other expenditure: £

Please select the route to proceed with this enquiry:

ROUTE 1:

CASCADE TO THE BEST AVAILABLE PRODUCT AND REPORT ON THAT ONLY

In some cases we may need to approach more than one lender in order to secure your (your client's) loan. We always start with the lender that most closely matches your preferences and will give you the best deal possible. However, if that lender is not able to accommodate your circumstances, we will move to the next lender in line. This may mean that we need to share your (your client's) personal data with more than one lender. We will keep records of whomever we share information with so that we can request deletion where necessary.

ls١	our/	client	happy	/ for	us to	proceed	on this	basis? If	SO I	please	select this	route:	

ROUTE 2:

REVIEW PRODUCTS LENDER BY LENDER, REPORT ONE AT A TIME

If you would prefer we can report back lender by lender until we have a lender that believes they can assist your client. We are very happy to take this approach but please note it will elongate the process.

lf١	/ou i	prefer	us to	report	lender	by	lender,	please	select this	route:	

ROUTE 3:

HIGH-LEVEL INDICATIVE TERMS ON LIKELY OPTIONS AVAILABLE

Would you like us to provide a quick overview of high-level indicative terms, without full client data being sent to any lender.

 _			
	us to provide		

Please be assured that we will not do any hard footprint credit searches that other institutions can view without express consent.

Declaration and Authorisation

In assessing the application, we will make enquiries about your client(s) including searching any records held by Credit Reference Agencies, Electronic Identity/Verification Systems and checking details with Fraud Prevention Agencies. If false or inaccurate information is provided and we suspect fraud we will record this. The Credit Reference and Fraud Prevention Agencies will keep details of any searches. Information held by the Credit Reference Agencies may already be linked to records relating to one or more of the financial associates.

For the purpose of this application your client(s) may be treated as financially linked and the application will be assessed with reference to any "associated" records. If it is a joint application or if you have told us of some other financial association with another person, you must be sure that you are entitled to (a) disclose information about any joint applicant and anyone referred to; and (b) authorise us to search, link or record information at Credit Reference Agencies. An association between joint applicants and between anyone you tell us is a financial partner will be created at Credit Reference Agencies. This will link financial records, each of which will be taken into account in all future applications. This will continue until a disassociation is successfully filed at the Credit Reference Agencies.

You confirm that your client(s) has/have given consent to us disclosing details of their application to Credit Reference Agencies, Fraud Prevention Agencies and our panel lenders. This information may be used to help us and other organisations to (a) assess the financial risk of dealing with them and other associates; (b) may be used to help make decisions on motor, household, credit, life and other insurance proposals and insurance claims; (c) administer agreements and insurance policies with them; (d) help prevent or detect fraud, prevent money laundering or other crimes, recover debts and trace debtors; and (e) for statistical analysis about credit, insurance and fraud.

The lender(s) we recommend may use "credit scoring" or other automated process in deciding whether to accept your client's application and during the life of their loan account. Lenders may use an initial soft search at the early stages of an enquiry, a full search on application and may recheck prior to or at completion.

IMPORTANT CONSENT INFORMATION & ADDITIONAL NEEDS DECLARATION Please read this before you sign. Our full privacy statement can be viewed on our website. By completing this agreement and returning by email, or by printing, completing, signing and returning by post, you consent to us using and disclosing details as described above. References to "we" and "us" include any subsidiary or other company associated or affiliated with Positive Lending (UK) Ltd. At certain stages of the process we will be contacting the client, please tick all of the ways in which they are happy for us to contact them: telephone (including voicemail) SMS/Text messaging email You/they agree that telephone conversations and other communications between us or third parties may be recorded and/or monitored to assist in improving customer and collections services. The consent given to use personal information we will assume expires on the completion of the loan or cancellation of this application if sooner. Full details of how we hold, process and manage personal information are explained within our privacy statement on our website. Please sign to confirm you have read, understand and agree to the terms above and you are providing permission for credit searches to be undertaken. If you are signing on behalf of your client, you confirm that you have their consent as above: Intermediary signature: Date:

THINK CAREFULLY BEFORE SECURING OTHER DEBTS AGAINST YOUR HOME. YOUR HOME MAY BE REPOSSESSED IF YOU DO NOT KEEP UP REPAYMENTS ON YOUR MORTGAGE.

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Additional Details
Please provide any additional information to support this application:

Thank you for your enquiry

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